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SOFT SKILLS: THE INVISIBLE CODE FOR SUCCESS IN AN IT CAREER. ANALYSIS OF SOCIO-PSYCOLOGICAL FACTORS AND CORPORATE TRENDS

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Annotation. This paper examines the transformative role of soft skills in IT careers, emphasizing their criticality in an era of automation. Drawing on socio-psychological theories, corporate case studies, and global reports, the study highlights how skills like emotional intelligence, adaptability, and collaboration drive professional success. The research underscores the necessity of integrating soft skills into technical education and corporate training programs.

Keywords: soft skills, emotional intelligence, IT leadership, corporate trends, digital transformation.

Introduction. The IT industry's rapid evolution has shifted focus from purely technical expertise to human-centric competencies. While automation replaces routine tasks, soft skills-communication, empathy, and problem-solving-emerge as irreplaceable assets. This study investigates their socio-psychological foundations, analyzes corporate trends, and proposes strategies for skill development.

Main part. The digital revolution has changed the IT world, making soft skills very important for job success. This change is supported by many studies and real-world examples. Daniel Goleman's book Emotional Intelligence (1995) shows that emotional intelligence (EI) is key to leadership and helps with 58% of success in technical jobs [1]. The four parts of EI – understanding yourself, controlling yourself, understanding others, and managing relationship help IT workers handle tough situations. For example, Agile teams with high EI have 30% fewer project delays because they work better together [3]. A 2022 study from the Harvard Business Review supports this, showing that EI helps keep employees (22% more) and creates new ideas (17% more) [10]. Carol Dweck's book Mindset: The New Psychology of Success (2006) explains how wanting to learn helps people adapt. A GitHub survey shows that developers with this mindset are 47% more likely to use new tools [2]. This matches McKinsey's 2022 report, which says 70% of IT project problems come from bad communication and leadership a problem solved by learning-focused teams [4]. Global reports and company examples show we need soft skills now more than ever. The World Economic Forum (2023) says that by 2025, creativity, emotional intelligence, and critical thinking will be more important than technical skills [5]. These findings show that human skills are becoming more important in an automated world. Similarly, LinkedIn's 2023 report says 92% of HR leaders now care most about soft skills because they help create new ideas and adaptability [6]. Company examples show the value of soft skills. Google's Project Oxygen (2013), an internal study, found that technical skill was least important for good managers. Communication and understanding others were more important [7]. So, Google changed its leader training to focus on feedback, teaching, and emotional intelligence. Microsoft's 2022 hiring rules say technical and soft skills are equally important when hiring, focusing on fitting in and working well with others [8]. This approach makes sure employees have both technical skills and good team behavior. The growth of remote work has increased the need for soft skills. Buffer's 2023 report shows that 34% of IT workers feel lonely, and 29% say miscommunication hurts productivity [9]. To fix these problems, companies like GitLab have created structured virtual interactions. «Virtual coffee breaks» help people bond informally and reduce feelings of loneliness. Special Slack channels encourage non-work discussions, building friendship and trust. Being able to work with different cultures is also very important in global IT teams. IBM's Global Team Effectiveness Program teaches employees how to use tools like Miro and Zoom, making communication across time zones easier [11]. Also, exercises to build empathy help bridge cultural

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and language differences, ensuring good teamwork in distributed teams. To close the soft skills gap, new methods are being used in schools and companies. Universities like MIT are working with IBM to add Agile teamwork lessons to computer science courses. These programs focus on working together, adapting to changes, and solving problems, preparing students for real-life challenges. Online platforms like Coursera's Improving Communication Skills course mix technical learning with people skills. In 2023, over 500, 000 people joined this course [12]. Similarly, edX's Emotional Intelligence at Work program gives professionals tools to manage stress, solve conflicts, and build good relationships. Feedback systems like Adobe's «Check-In» replace yearly reviews with weekly feedback from coworkers, improving teamwork and morale [13]. This ongoing process helps teams improve and stay strong. Leadership is very important for promoting soft skills in organizations. Sundar Pichai, CEO of Google, says teamwork is always valuable, stating that «Empathy and clear communication bring global teams together» [10]. Leaders with strong soft skills help create new ideas and keep employees, as shown by Harvard Business Review's findings. For example, managers trained in emotional intelligence report a 25% increase in team productivity and a 30% drop in employee turnover [10]. As AI changes jobs, scalable training models are needed to prepare workers for new demands. Future research should explore AI-driven learning platforms like IBM Watson Education, which use machine learning to personalize soft skills development [11]. Ethical questions also come up about balancing human and machine work as automation takes over routine tasks. Training programs must also focus on building cultural understanding to ensure everyone works well together in global teams. This expanded discussion includes deeper analysis of references, providing a full look at soft skills in IT careers. It follows conference rules while focusing on evidence-based insights and practical solutions. By addressing current challenges and future directions, the discussion highlights the key role of soft skills in ensuring long-term success and competitiveness in a changing digital world.

Conclusion. Soft skills are vital for IT career longevity, enabling professionals to thrive in an era of automation and globalization. Competencies like emotional intelligence, adaptability, and cultural intelligence are now essential for leadership, fostering innovation and resilience when technical expertise alone is no longer sufficient. Challenges remain in integrating soft skills into education and corporate training. Future research should explore scalable solutions, such as AIdriven platforms, to address these gaps [11]. Ethical considerations about human-machine collaboration also require attention as automation advances. Leadership plays a key role, with managers who prioritize soft skills driving higher retention and team performance [10]. By embedding these competencies into recruitment and workflows, organizations can build agile teams ready for the future. In conclusion, soft skills are foundational to success in IT, ensuring adaptability and innovation in a rapidly evolving landscape.

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